

Marshall Community Credit Union Annual Report



2020



marshallcommunitycu.com

Board of Directors

Jay Larson, Chairperson
Mike Darling, Vice-Chairperson
Mark Garavalia, Treasurer
Jerry Baremor, Secretary
Bill Clayborn, Director
Lisa Damron, Director
Ashley Iovieno, Director
Douglas Jackson, Director
Kelli Scott, Director

*Congratulations to the following
employees that celebrated Service
Anniversaries in 2020:*

25 Years

Nicole Hayes

15 Years

Andrea Tucker
Janell Quinn

10 Years

John McKenzie

5 Years

Amy Young

1 Year

Brandi Vaughn
Melissa Gilbert



Election Results

The committee nominated incumbents Bill Clayborn, Mike Darling, and Ashley Iovieno to the Board for three (3) year terms expiring in 2024. No other nominations were received from the membership. Because only one (1) person is nominated for each vacancy, ballots and voting by the membership is not necessary. The Board Secretary has cast a unanimous ballot for election of the persons nominated.

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WITH
Members

FOR

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FINANCIAL

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SERVICE,

SOLUTIONS

& EDUCATION

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Financial & Statistical Report

Year End December 31, 2020

	2019	2020
Assets		
Loans to Members	\$168,029,645	\$164,247,821
Provisions for Loan Loss	(1,641,471)	(1,550,728)
Investments	24,499,258	75,032,486
Cash on Hand and in Banks	21,499,258	29,122,633
Land and Buildings	4,463,901	4,311,280
Deposit in NCUSIF	1,617,156	2,007,994
Other Assets	8,229,374	7,098,877
Total	\$226,939,108	\$280,270,361
Liabilities & Equity		
Payables	\$2,388,959	\$2,842,869
Shares	38,025,050	56,085,825
Share Drafts	36,269,620	48,749,473
Certificates	41,180,595	46,970,134
Individual Retirement Accounts	8,858,681	9,168,830
Super Share Accounts	62,093,845	72,257,622
Reserves/Undivided Earnings	38,122,358	44,195,608
Total	\$226,939,108	\$280,270,361
Income		
Interest on Loans	\$8,501,913	\$8,353,121
Interest on Investments	879,400	932,510
Other Income	3,674,517	6,527,182
Total	\$13,055,831	\$15,812,813
Distribution of Earnings		
Dividends	1,005,081	655,604
Interest Paid	1,065,659	1,262,481
Operating Expenses	7,455,220	8,165,207
NCUA Share Insurance Premium Assessment	0	0
Provision for Loan Losses	1,018,811	661,680
Total	\$10,544,771	\$10,744,972
Gain (Loss) on Investments	\$12,505	\$2,914
Non-Operating Gain (Loss)	91,002	104,389
Increase (Decrease) in Undivided Earnings	\$2,614,567	\$5,175,144
Statistics		
Members	15,141	15,823
Loans Made During the Year	2,425	2,629
Total Dollar Amount	*\$91,214,077	**\$175,068,954
Loans Charged Off	205	173
Total Dollar Amount	\$1,008,818	\$1,127,712
Recoveries - Loans Charged Off	\$318,646	\$375,288

* \$30,449,867 in loans sold to secondary market with servicing retained

** \$115,859,019 in loans sold to secondary market with servicing retained

This Report Certified Correct by Heather Luciani, CEO

A message from the CEO & Chairperson

The year 2020 was a challenging one for all of our communities, our members, and our team. The excitement for the new year waned as we came to the end of the first quarter and the declaration of a global pandemic was made.

We are so very proud of how our team and membership responded as we all quickly adjusted to new ways of doing business and prioritized the protection of the health and well-being of all. Our team adjusted and remained flexible, working with members individually to provide them the service and solutions that they needed most during trying times. The patience and understanding of our membership gave us the flexibility to find the most beneficial solutions.

During the start of the pandemic, we focused exclusively on helping our members through the challenges of reduced income, layoffs, and financial uncertainty by implementing and promoting a variety of financial relief options. During this time, MCCU completed over 1,500 consumer loan skip-a-pay requests; processed 550 mortgage loan payment deferrals; helped 100 small businesses with Paycheck Protection Program loan solutions; assisted 65 businesses with restructuring in order to navigate temporary closures; waived all loan late fees; and worked one-on-one with countless members to help them keep their financial lives in order during a difficult time. While the pandemic still continues today, we are confident that there will be more prosperous times ahead.

MCCU had a strong year financially with total assets growing 21%, our capital position increasing by 15.9%, and strong income for the year. A total of \$59,200,000 in loans to the membership were granted, in addition to another \$115 million in real estate purchase and refinance loans that MCCU sold to the secondary market, while retaining servicing. Each of these elements combines to position MCCU well for the future, allowing us to expand our services throughout the communities we serve.

In 2020, MCCU was again recognized--for the tenth consecutive year--for our strong member engagement, community impact, and financial strength by receiving the prestigious Crystal Performance Award from Raddon Financial Group. We also received a 5-Star Rating from Bauer Financial and an A+ rating from depositaccounts.com, both based upon our financial statistics for the year. Member XP's "Best of the Best" awards, which are awards given based upon MCCU member feedback, were received in the categories of Outstanding Member Loan Experience, Outstanding Transaction Experience, Outstanding New Member Experience, and Outstanding Mortgage Loan Experience.

These awards exemplify MCCU's commitment to our Mission. As a financial cooperative, we are owned by our members and want to make sure we're adding value not only in the service, solutions, and education we provide, but also in real dollars. In 2020 we paid out a total of \$1,918,000 to our members in interest and dividends, with an additional \$353,000 in Kasasa® Cashback Rewards, ATM Fee Refunds, and Kasasa Tunes® Credits.

Thank you for the trust you put into MCCU by allowing us to serve as your financial partner.

Sincerely,

Jay Larson
Board of Directors, Chairperson

Heather Luciani
Chief Executive Officer

