



Sustained Growth and Excellence

Annual Report 2024



Committed to Our Communities

At BankVista, we believe in giving back to the communities we serve. Through financial contributions and volunteer efforts, we strive to make a meaningful impact. Each year, our team dedicates countless hours to supporting local organizations, reinforcing our commitment to being a trusted partner and responsible corporate citizens.







LETTER FROM THE CEO

STEFAN FREEMAN



As I reflect on 2024, I am incredibly proud of the milestones BankVista has achieved, a testament to our team's dedication, expertise, and commitment to excellence. The year marked our ninth consecutive recognition as SBA Lender of the Year, reinforcing our reputation as a trusted financial partner for small to medium sized businesses. This achievement is a direct result of our team's hard work and the trust our clients place in us.

BankVista was also honored as a six-time Star Tribune Top Workplace, an achievement that underscores our commitment to a workplace where employees feel valued, empowered, and motivated to thrive. We believe that a strong, engaged team translates into exceptional service for our clients, and we are dedicated to maintaining an environment that supports both personal and professional growth.

Speaking of our team, among the many individual recognitions this year, Brian Nelson, VP Commercial Lending , was named a Rising Star in Banking By BankBeat. His innovative approach, leadership skills, and unwavering commitment to client success set him apart as a standout in the banking community. Brian embodies the golden rule – treating clients with the utmost respect and care while being deeply invested in their success.

Additionally, our CFO and Chief Credit Officer, Amy Meyer, was recognized as a 40 under 40 recipient by the Independent Community Bankers of America. This prestigious award highlights emerging leaders who are making significant contributions to their institutions and the banking industry as a whole. Amy's leadership and expertise have been instrumental in BankVista's continued growth and success.

This year, we also welcomed new team

members and celebrated numerous well-earned promotions within our organization. These individuals have demonstrated exceptional dedication to our mission, and their growth within the company reflects our ongoing commitment to invest in our people.

Our growth wouldn't be possible without the dedication of our Mankato, Chaska, Sartell, and Service Center Teams. Each market plays a vital role in our success, bringing unique strengths that drive our mission and support our clients.

After 10 years of successfully leading the Chaska market, Lon Hand has transitioned day - to - day management of the office to Rob Heimerman. Lon will continue to serve clients and maintain his long-standing relationships. Rob, who joined BankVista four years ago and has extensive management experience, is well-prepared to lead the Chaska Market.

As we look ahead to 2025, we are excited to celebrate a significant milestone, **25 Years of Greatness!** Over the past quarter century, BankVista has remained steadfast in doing what is right for our clients and communities. Our continued growth and success are evidence of the strong relationships we've built, the trust we've earned, and the values that define us.

Thank you to our clients, employees, and partners for being part of this journey. We look forward to another year of excellence, innovation, and opportunity.

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ASSETS LIABILITIES & EQUITY CAPITAL

Cash & Balances Due From Depository Institutions \$17,771,000

Investments \$25,798,000

Loans & Leases \$550,117,000

Less: Allowance for Loan & Lease Loss \$(7,988,000)

Other Assets \$16,302,000

Total Assets \$602,000,000

Deposits \$512,833,000

Borrowings & Other Liabilities \$32,592,000

Total Liabilities \$545,425,000

Equity Capital \$56,575,000

Total Liabilities & Equity Capital \$602,000,000

Pre-Tax Net Income (Loss) \$5,098,000

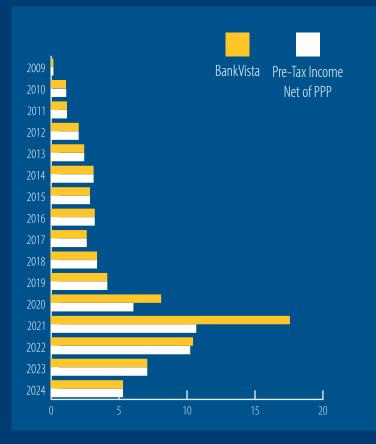
Net Income After Taxes \$3,626,000

December 31, 2024

(Unaudited)

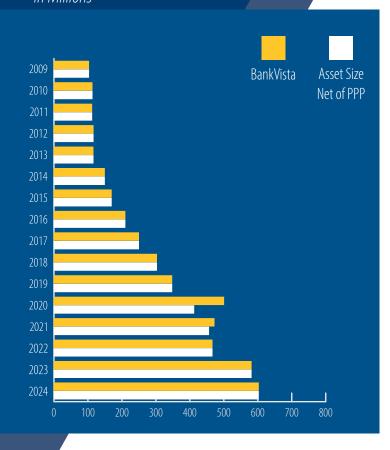
PRE-TAX EARNINGS (2009-2024 Actual)

In Millions

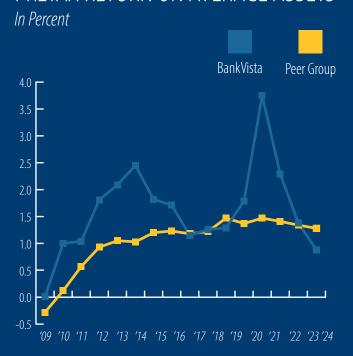


ASSET SIZE (2009-2024 Actual)

In Millions



PRETAX RETURN ON AVERAGE ASSETS



CONSISTENT PERFORMANCE, STRONG RETURNS

BankVista's pre-tax return on average assets demonstrates strong financial performance over time relative to peer group.

EFFICIENCY THAT DRIVES SUCCESS

BankVista's efficiency ratio reflects our focus on operational excellence.

EFFICIENCY RATIO

(Low Ratio Indicates Better Performance)
In Percent



BUSINESS SOLUTIONS

Commercial Lending Leadership



Christina Bohlke
President, Mankato Market
NMLS# 1407852



Daniel Nygaard SVP, Small Business Division



Lon HandPresident, Chaska Market,
Former Acting
NMLS# 446531



Rob HeimermanPresident, Chaska Market,
Acting



Kenley JustSVP, Commercial Lender
Sartell



Corey Hansen
SVP, Commercial Lending
Sartell



Brandon Wiltgen
SVP, Commercial Lender
Chaska



Keith Balster
SVP of Lending
Mankato



Kari Schurmann SVP, Commercial Lender Chaska



Brian Nelson
VP, Commercial Lender
Mankato



Julie Koosman

VP, Loan Portfolio Manager

Chaska



Tim SeryVP, Commercial Lender
Chaska



Austin Gerads
Commercial Loan Officer
Sartell



Jake Jaeger

AVP, Commercial Loan Officer

Mankato



Judy Melton AVP, SBA Commercial Closing Officer Sartell



Consistent EXCELLENCE

9 YEARS IN A ROW AS YOUR MN SBA LENDER OF THE YEAR



DEPOSIT SOLUTIONS

OPTIMIZING CASH MANAGEMENT

The Right Treasury **Management Services** For Your Business



OUR TEAM



Joe Prodinsky VP, Retail Banking NMLS# 709751 Sartell



Carol Willie Client Relationship Specialist Sartell



Jordon Evans NMLS# 1223896 Mankato



Kara Kulda VP, Client Relationship Officer VP, Client Relationship Officer NMLS# 520404 Chaska



Candace Corrigan VP, Client Relationship Officer NMLS# 1087555 Chaska

MORTGAGE & CONSUMER LOAN SOLUTIONS COMPETITIVE Tailored To Meet **Our Clients Needs** LENDING



LouAnn Peterson SVP, Mortgage Division NMLS# 662815 Sartell



Ryan Eustice Mortgage & Retail Banking Specialist VP, Client Relationship Officer NMLS# 1985511 Mankato



Tom Templin VP, Mortgage Loan Officer NMLS# 662814 Sartell



Jordon Evans NMLS# 1223896 Mankato



Joe Prodinsky VP, Retail Banking NMLS# 709751 Sartell



Kara Kulda VP. Client Relationship Officer NMLS# 520404 Chaska



Keith Balster SVP of Lending NMLS# 705772 Mankato



Candace Corrigan VP. Client Relationship Officer NMLS# 1087555 Chaska

RISING STAR

Brian Nelson Named a BankBeat Rising Star in Banking

Brian Nelson has been honored as a Rising Star in Banking by BankBeat. This prestigious recognition highlights Brian's exceptional talent, dedication, and impactful contributions to the banking industry.

Brian's innovative approach, leadership skills, and commitment to excellence have set him apart as a standout professional in the banking community. He follows the golden rule, treating clients with the utmost respect and care, and is deeply invested in their success. Brian listens attentively, educates diligently, and partners with clients as they navigate the financial journey of their business together.

We congratulate Brian on this remarkable achievement and are excited to support his continued growth and success within our organization.





Brianna Johannes Joins BankVista's Senior Leadership Team

Brianna has been instrumental in enhancing employee engagement, development, and company culture. Her leadership will be invaluable as we continue to grow and invest in our team. We look forward to her continued impact in this role!

BOARD OF DIRECTORS



Robert Klefsaas Chairman of the Board All Star Financial



Jay Abdo President, CEO Rivers Ridge Holding Co.



Hubert Levandowski Retired Banking Executive



John Weitzel Retired Business Executive



Joseph Torborg Torborg Construction LLC



Robert Culligan St. John's University



Paul Abdo **ABDO Publishing Group**



Stefan Freeman BankVista, President, CEO

SENIOR LEADERSHIP TEAM



Stefan Freeman President, CEO



Robyn Holthaus SVP, Chief Operating Officer President, Chaska Market,



Rob Heimerman Actina



Christina Bohlke President, Mankato Market NMLS# 1407852



Amy Meyer SVP, Chief Financial Officer, SVP, Small Business Division Chief Credit Officer





Daniel Nygaard LouAnn Peterson Brianna Johannes SVP, Mortgage Division VP, Human Resources Officer NMLS# 662815

BankVista is proud to announce that Amy Meyer, our Senior Vice President, Chief Financial Officer, and Chief Credit Officer, has been



honored as one of ICBA's 40 **Under 40! This prestigious** award from the **Independent Community** Bankers of America (ICBA) recognizes emerging community bank leaders who are making significant contributions to their institutions and the industry.

Amy's exemplary leadership, strategic vision, and unwavering commitment to excellence have been instrumental in BankVista's success. Her recognition as one of ICBA's 40 Under 40 underscores her dedication and the impact she has made within the banking community.

We congratulate Amy on this outstanding achievement and are excited to celebrate her continued success and contributions to BankVista and the broader financial sector.







Independent Community Bank

Bank smart. Bank local. BankVista.

Sartell

Mankato

Chaska 320.257.1600 507.387.2265 952.368.1950 125 Twin Rivers Court 1501 Adams Street 1420 White Oak Drive



