# **Cornerstone Community Bancorp Reports Financial Results For the Third Quarter Ended September 30, 2023**

**Red Bluff, CA – October 23, 2023** – Cornerstone Community Bancorp (**OTC Pink: CRSB**) announced today its financial results for the third quarter ended September 30, 2023.

The Company reported net income of \$1,920,000 for the three months ended September 30, 2023 compared to net income of \$1,936,000 for the same period last year. Diluted earnings per share were \$1.26 for the three months ended September 30, 2023 compared to \$1.27 for the same period last year.

The return on average assets for the three months ended September 30, 2023 was 1.21% and the return on average equity was 19.58%. The tax-equivalent net interest margin was 3.68% for the three months ended September 30, 2023 compared to 3.60% for the same period last year.

For the nine months ended September 30, 2023, the Company reported net income of \$5,479,000 compared to net income of \$5,317,000 for the same period last year. Diluted earnings per share were \$3.60 for the nine months ended September 30, 2023 compared to \$3.48 for the same period last year.

The return on average assets for the nine months ended September 30, 2023 was 1.18% and the return on average equity was 19.51%.

President and CEO, Matt Moseley stated, "Cornerstone Community Bank continues to perform well in this challenging environment and enjoys strong community and customer support. I am proud of our team and our continued success."

#### **Net Interest Income**

Net interest income increased to \$5,646,000 for the quarter ended September 30, 2023 compared to \$5,196,000 for the same quarter last year. For the nine months ended September 30, 2023, net interest income increased to \$16,366,000 compared to \$14,151,000 for the same period last year.

#### Provision for credit losses on loans

The Company recorded a \$200,000 provision for credit losses on loans during the three months ended September 30, 2023 compared to \$40,000 for the same period last year. For the nine months ended September 30, 2023, the Company recorded a \$530,000 provision for credit losses compared to \$113,000 for the same period last year.

#### **Non-Interest Income**

Non-interest income for the quarter ended September 30, 2023 was \$369,000 compared to \$265,000 for the quarter ended September 30, 2022. For the nine months ended September 30, 2023, noninterest income was \$1,031,000 compared to \$795,000 for the same period last year.

#### **Non-Interest Expense**

Non-interest expense was \$3,168,000 for the quarter ended September 30, 2023 compared to \$2,699,000 for the same period last year. For the nine months ended September 30, 2023, non-interest expense was \$9,276,000 compared to \$7,368,000 for the same period last year.

#### **Balance Sheet**

Total loans, net of unearned income, at September 30, 2023 were \$470.1 million compared to \$400.5 million at September 30, 2022.

Total deposits were \$575.7 million at September 30, 2023 compared to total deposits of \$545.3 million at September 30, 2022.

## **Credit Quality**

The allowance for credit losses on loans was \$5,813,000, or 1.24% of loans, net of unearned income, at September 30, 2023, compared to \$5,172,000, or 1.29% of loans, net of unearned income, at September 30, 2022. Nonperforming assets totaled \$229,000 at September 30, 2023. There were no nonperforming assets at September 30, 2022.

## **Capital**

At September 30, 2023, shareholders' equity totaled \$38.5 million compared to \$30.6 million at September 30, 2022. At September 30, 2023, the Company's book value per common share was \$26.01 compared to \$20.81 at September 30, 2022.

At September 30, 2023, the Bank's estimated total risk-based capital ratio was 12.78% and its tier 1 capital to risk weighted assets ratio was 11.66%. The Bank remains well capitalized under the regulatory framework for prompt corrective action.

### **About Cornerstone Community Bancorp**

Cornerstone Community Bancorp, a bank holding company headquartered in Red Bluff, California, serves the Red Bluff, Redding and Anderson communities through its wholly-owned subsidiary, Cornerstone Community Bank with a headquarters office in Red Bluff, two banking offices in Redding and one in Anderson. The Bank provides commercial banking services to small and mid-size businesses, including professional service firms, real estate developers and investors and not-for-profit organizations and to their owners and other individuals. Additional information about the Bank is available on its website at www.bankcornerstone.com

#### **Forward-Looking Statements**

This release may contain certain forward-looking statements that are based on management's current expectations regarding economic, legislative, and regulatory issues that may impact Cornerstone Community Bancorp's earnings in future periods. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "intend," "estimate" or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could" or "may." Factors that could cause future results to vary materially from current management expectations include, but are not limited to, natural disasters (such as wildfires and earthquakes), pandemics such as COVID-19 and the economic impact caused directly by the disease and by government responses thereto, general economic conditions, economic uncertainty in the United States and abroad, changes in interest rates, deposit flows, real estate values, costs or effects of acquisitions, competition, changes in accounting principles, policies or guidelines, legislation or regulation (including the Coronavirus Aid, Relief and Economic Security Act of 2022), interruptions of utility service in our markets for sustained periods, and other economic, competitive, governmental, regulatory and technological factors (including external fraud and cybersecurity threats) affecting Cornerstone Community Bancorp's operations, pricing, products and services. Forward-looking statements speak only as of the date they are made. Except as required by law, Cornerstone Community Bancorp does not undertake to update forward-looking statements to reflect subsequent circumstances or events.

#### **Contacts**

Matthew B. Moseley President & CEO 530.222.1460 Patrick E. Phelan Chief Financial Officer 530.222.1460

# CORNERSTONE COMMUNITY BANCORP CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in Thousands)

	_ (	09/30/23		06/30/23		03/31/23		12/31/22		09/30/22		
ASSETS												
Cash and due from banks	\$	5,492	\$	8,482	\$	7,365	\$	5,628	\$	6,011		
Federal funds sold		-		-		124		123		122		
Interest-bearing deposits		23,970		34,076		44,706		25,212		57,618		
Investment securities		90,086		93,889		95,139		94,435		95,511		
Loans held for sale		-		-		-		-		-		
Loans, net of unearned income		470,060		447,339		431,475		420,415		400,480		
Allowance for loan losses		(5,813)		(5,617)		(5,397)		(5,159)		(5,172)		
Loans, net		464,247		441,722		426,079		415,256		395,308		
Premises and equipment, net		14,437		14,492		14,492		14,601		14,671		
Other assets		31,241		29,724		28,906		27,326		21,261		
Total assets	\$	629,472	\$	622,385	\$	616,812	\$	582,581	\$	590,502		
LIABILITIES												
Deposits:												
Demand noninterest-bearing	\$	100,791	\$	109,775	\$	125,008	\$	126,946	\$	129,236		
Demand interest-bearing		190,645		179,508		165,203		136,655		138,630		
Money market and savings		176,373		177,976		180,996		182,787		201,316		
Time deposits		107,894		101,991		94,542		88,430		76,121		
Total deposits		575,703		569,250		565,749		534,818		545,303		
Borrowings and other obligations		_		_		_		-		-		
Subordinated debentures		11,762		11,756		11,750		11,744		11,738		
Interest payable and other liabilities		3,512		3,070		2,954		2,755		2,892		
Total liabilities		590,977		584,076		580,452		549,317		559,933		
SHAREHOLDERS' EQUITY												
Common stock		15,130		15,140		15,113		15,075		14,964		
Retained Earnings		35,747		33,827		31,963		30,294		28,368		
Accumulated other comprehensive income (loss)		(12,382)		(10,658)		(10,716)		(12,105)		(12,763)		
Total shareholders' equity		38,495		38,309		36,360		33,264		30,569		
Total liabilities and shareholders' equity	\$	629,472	\$	622,385	\$	616,812	\$	582,581	\$	590,502		
Total equity / total assets		6 120/		6 160/		5 900/		5.71%		5.18%		
	Ф	6.12%	Ф	6.16%	Ф	5.89%	Ф	22.48	Ф			
Book value per share	\$	26.01	\$	25.89	\$	24.57	\$		\$	20.81		
Shares outstanding		1,479,862	]	1,479,862		1,479,862	]	1,479,862		,469,091		

# CORNERSTONE COMMUNITY BANCORP CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (Dollars in Thousands)

	Three months ended							Nine months ended					
	09	0/30/23	06/30			9/30/22			9/30/23		9/30/22		
N. W. N. C. C. T. T. T.													
INTEREST INCOME	Φ.	c 515	Φ	. 0.5.5	Ф	<b>5</b> 010		Ф	10.022	Ф	12.051		
Loans	\$	6,517	\$ 5	5,955	\$	5,018		\$	18,023	\$	13,851		
Federal funds sold		720		2		1			3 107		1 279		
Investment securities Other		739 558		734 667		543 354			2,197 1,692		1,378 558		
Total interest income		7,814	7	7,358		5,916		_	21,915		15,788		
INTEREST EXPENSE													
Deposits:													
Interest-bearing demand		289		209		130			745		240		
Money market and savings		798		675		260			2,052		524		
Time deposits		933		784		182			2,306		420		
Other		148		149		148			446		453		
Total interest expense		2,168	1	1,817		720			5,549		1,637		
Net interest income		5,646	5	5,541		5,196			16,366		14,151		
Provision for credit losses		200		220		40			530		113		
Net interest income after provision													
for credit losses		5,446		5,321		5,156			15,836		14,038		
NON-INTEREST INCOME													
Service charges on deposit accounts		63		75		67			200		200		
Gain on sale of loans		-		-		-			-		-		
Gain (loss) on sale of other real estate owned		-		-		-			-		-		
Gain (loss) on sale of securities		-		-		-			-		-		
Other non-interest income		306		278		198			831		595		
Total non-interest income		369		353		265			1,031		795		
OPERATING EXPENSES													
Salaries and benefits		1,781	1	1,668		1,408			5,098		3,773		
Premises and fixed assets		268		266		227			847		612		
Other		1,119	1	1,151		1,064			3,331		2,983		
Total operating expenses		3,168	3	3,085		2,699			9,276		7,368		
Income before income taxes		2,647	2	2,589		2,722			7,591		7,465		
Income taxes		727		725		786			2,112		2,148		
NET INCOME	\$	1,920	\$ 1	1,864	\$	1,936		\$	5,479	\$	5,317		
EARNINGS PER SHARE													
Basic earnings per share	\$	1.30	\$	1.26	\$	1.31		\$	3.70	\$	3.61		
Diluted earnings per share	\$	1.26	\$	1.22	\$	1.27		\$	3.60	\$	3.48		
Average common shares outstanding	1,	479,862	1,479	9,862	1,	473,276		1,	479,862	1,	471,582		
Average common and equivalent													
shares outstanding	1,	524,640	1,522	2,072	1,	523,830			524,029	1,	,528,628		
PERFORMANCE MEASURES													
Return on average assets		1.21%	1	1.20%		1.30%			1.18%		1.21%		
Return on average equity		19.58%	19	9.71%		23.11%			19.51%		20.48%		
Tax-equivalent net interest margin		3.68%	3	3.73%		3.60%			3.69%		3.37%		
Efficiency ratio		52.67%	52	2.34%		49.42%			53.32%		49.30%		